CONFIDENTIAL
POSITION DESCRIPTION

POSITION Regional Chancellor

ORGANIZATION University of South Florida Sarasota-Manatee

LOCATION Sarasota, Florida

THE ORGANIZATION

University of South Florida System

The University of South Florida Sarasota-Manatee (USFSM), also known as USF Sarasota-Manatee, is a separately accredited, four-year institution in the University of South Florida System. The System also includes the main USF research campus in Tampa and USF St Petersburg. Each member institution of the USF System has a distinct mission and its own strategic plan. The three member institutions are separately accredited by the Commission on Colleges of the Southern Association of Colleges and Schools. Together, they serve almost 48,000 students with an annual budget of $1.5 billion and an annual economic impact of $3.7 billion. Total research expenditures for the USF System exceed $451 million annually. The USF System is governed by the 13-member USF Board of Trustees. Dr. Judy Genshaft is the chief executive officer of the USF System and president of the University of South Florida.

Sarasota-Manatee Campus

USFSM was established in 1975 as a regional campus of the University of South Florida and gained separate accreditation by the Southern Association of Colleges and Schools Commission on Colleges (SACS) to award baccalaureate and master’s degrees in June of 2011. USFSM also offers an instructional site in North Port, Florida, convenient for students from North Port, Port Charlotte, Punta Gorda, Englewood, Venice and Arcadia. Overall, USFSM serves students from Sarasota, Manatee, Charlotte and DeSoto counties. USFSM shares the resources of a major public
research university in a hometown setting, with small classes (15:1 student/faculty ratio) and world-class faculty, 88 percent of whom hold a terminal degree in their field.

USFSM offers over forty bachelor’s degree, master’s degree and certificate programs in four colleges: Arts & Sciences, Business, Education, and Hospitality and Technology Leadership. Day, evening, weekend and online classes and more than 300 employees serve over 4,500 students annually. USFSM recently developed a new core curriculum of goals, learning outcomes, values and skills that all students must master, and welcomed its first-ever freshman class to this new general education curriculum in August of 2013. USFSM also opened state-of-the-art teaching labs at Mote Marine Laboratory and now offers a unique Bachelor of Science in Biology degree. USFSM offers over 100 internship and research opportunities for students and over 20 student clubs.

USFSM is the centerpiece of the higher education corridor in the Sarasota/Bradenton area. As a fast-growing, rapidly evolving part of the USF System, USFSM is “small enough to care, but large enough to lead,” offering personalized education and committed, engaged and highly qualified faculty. USFSM has the lowest tuition in the Florida university system, a diverse student body and over 17,000 local community-oriented alumni. Ninety-two percent of graduates report being “very satisfied” or “satisfied” with their experience at USFSM.

The mission of the University of South Florida Sarasota-Manatee is to deliver quality education to baccalaureate and master’s students in an active research environment, supporting students in attaining their highest potential by nurturing leadership, critical thinking and an appreciation for learning, and advancing cultural, social, environmental and economic well-being for all those served. USFSM aspires to be a leader in higher education, delivering accessible academic programs and contributing significant research, while inspiring continuous improvement locally and globally.

The USFSM Executive Council is the on-campus leadership team at USF Sarasota-Manatee that comprises the Regional Chancellor, three Regional Vice Chancellors, the Director of Special Projects, and the Director of Government and Community Relations. The USFSM Campus Board is a group of community leaders who serve terms of four years, responsible for guiding the overall mission and plan of the regional campus while serving as USFSM advocates to the community. The Community Leadership Council’s charge is to advise the USFSM
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Campus Board and management team about program and service priorities and advocate and present information on campus priorities to the community and elected officials. The council has four committees: Community Affairs, Executive, Program and Public Advocacy.

**THE COMMUNITY**

Sarasota and Manatee counties are located on the west coast of Florida, about 60 miles south of Tampa. The counties’ communities include: Sarasota, Bradenton, Englewood, North Port, Palmetto, Venice and St. Armands Circle, and the barrier islands of Anna Maria Island, Casey Key, Lido Key, Longboat Key and Siesta Key. Sarasota County has a population of approximately 355,000 with Manatee County at 333,000; the population of the city of Sarasota is just over 55,000.

Residents enjoy all the hospitality of a small town combined with the amenities and modern infrastructure of a large city. Sarasota and Manatee counties offer a variety of housing styles, neighborhoods and prices, from Spanish-style bungalows in historic neighborhoods to secluded waterfront estates and new golf course condominium communities. Many communities feature lakeside living. In almost every category, from groceries to healthcare, the daily cost of living in Sarasota and Manatee counties is lower than in most metro areas.

The average year-round temperature is a pleasant 72 degrees, averaging 61.5 degrees in January and 80 degrees in August. With miles and miles of waterfront and over 20 public beaches, the area is perfect for boating, canoeing, fishing, swimming, or simply walking. With more than 80 public and private courses, the county is a golfer’s paradise. Residents find plenty of opportunities to watch their favorite teams and actively participate in sports such as biking, hiking, tennis, baseball, football, polo and even ice hockey.

With its professional theaters, symphonies, ballet and opera, Sarasota County is known as Florida’s “Cultural Coast.” It is home to more than 30 art galleries, artist communities, the Ringling Museum of Art and the Van Wezel Performing Arts Hall. Sarasota County’s cultural attractions include the Asolo Theatre Company, Florida West Coast Symphony, Jazz Club of Sarasota, Sarasota Ballet of Florida, Sarasota Film Festival and Towles Court Art Association.

Manatee County is home to more than 40 parks and hiking trails as well as Emerson Point and the Robinson Preserve. Manatee County is the spring training home of the
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Pittsburgh Pirates. The field is also home to the Bradenton Marauders, the new minor league affiliate of the Pirates. In addition, the county boasts the IMG Academies, where students from around the world learn soccer, tennis, basketball, baseball and golf.

Sarasota County has one of the best school systems in Florida. Educational opportunities abound, including some of the nation’s most unique and effective public and private school programs. The school district placed among Florida’s top five on every section of the state’s comprehensive assessment test, and County high school students have scored consistently higher than the national average on the SAT. The county is a pioneer in incorporating leading-edge technology and distance learning into the classroom.

Located along Interstate 75, the major transportation corridor for the Southeastern United States, Sarasota and Manatee Counties are south of Tampa and north of Ft. Myers. It is roughly 220 miles from Miami (about a 3.25-hour drive) and 130 miles from Orlando (about 2 hours’ drive time), and is served by three international airports. Because of the above facilities, the area has attracted a large number of affluent, talented, community-minded people.

RESPONSIBILITIES

Reporting to the USF System President, Dr. Judy Genshaft, the regional chancellor is responsible for all aspects of the institution and serves as the principal leader in community affairs. The office of the regional chancellor ensures the overall excellence of USFSM; regional vice chancellors, regional associate vice chancellors, deans and directors comprise the regional chancellor’s leadership team. In collaboration with the system president, Board of Trustees, Campus Board, faculty and the community, the regional chancellor establishes the mission and strategic priorities of USFSM.

The next regional chancellor will be a dynamic leader and a champion of shared governance, prepared to implement a decisive and bold strategic vision and be ready to guide USFSM to new heights and strategic directions. He or she will actively seek and seize opportunities for community alliances that directly benefit students, the institution and the broader citizenry. In collaboration with the USF system president, the USF Board of Trustees and the USFSM Campus Board, the regional chancellor will represent USFSM to its local, state, national and international audiences.

QUALIFICATIONS

The appropriate candidate for this position will have earned a doctorate or other terminal degree and be eligible for tenure at the rank of full professor in a discipline offered within the USF system, preferably within USFSM. This individual should have a proven track record of strong academic leadership and scholarship, with knowledge of the challenges and opportunities facing public universities, an understanding of the complexities and opportunities of a university system structure, familiarity with the culture of the
organization and an appreciation for the dynamic and synergistic relationships among teaching, research and service.

Additional qualifications sought include:

- Skill in consensus building and listening; a collegial style of understanding and valuing the input and opinions of faculty, staff, students, alumni and community partners.
- Decisiveness and an action orientation.
- The ability to support and maintain an environment that fosters undergraduate and graduate research, as well as innovation and creativity both within and outside of the classroom.
- Experience with, and commitment to, shared governance.
- Prudent financial management acumen and notable experience managing complex budgets and making difficult fiduciary decisions.
- A proven track record of targeting and acquiring institutional resources and demonstrating the accountable use of those resources.
- Evidence of successful fundraising and “friend-raising.”
- A reputation for unquestioned personal integrity and exemplary ethical principles.
- A passion for interacting with students, faculty, staff, alumni and community members.
- A reputation for inspirational leadership and the ability to articulate, develop and realize a shared vision.
- An entrepreneurial spirit, with a proven ability to build a campus climate that fosters innovation and community partnerships.
- The ability to inspire, lead and continuously develop a strong administrative team.
- A record of successful experience in the political arena and the ability to navigate within complex political environments.

**Compensation**

The successful candidate will receive a competitive compensation package with benefits.
INTERVIEW PROCESS

Jennifer Deniz, Senior Principal, and Robert Kuramoto, Managing Partner, of Quick Leonard Kieffer will screen prospective candidates. Interested and qualified candidates may contact Jennifer at Quick Leonard Kieffer, 555 West Jackson Boulevard, Second Floor, Chicago, IL 60661. Phone: 312-876-9800; e-mail: jdeniz@qlksearch.com.